



MIGUEL GASPAR SILVA

Head of IBU Utilities – SAP

Miguel holds a degree in Engineering and an MBA. He has worked in the IT Industry since 1993. Since his start at SAP in 1997, Miguel participated in multiple transformation programs at key Utility Companies in Europe. Miguel is, since 2005, Industry Director at the Industry Business Solutions Team in SAP EMEA with responsibilities of Business Development across the entire region of Europe Middle East, Africa. Since 2011 is the SAP lead for Utilities in the EMEA region. In 2017 Miguel became the General Manager for the entire Energy and Natural Resources sector in EMEA North with end to end business responsibility of 4 industry sectors: Utilities, Oil&Gas, Chemicals and Mill Products and Mining.

Since February 2019, Miguel heads up the IBU Utilities at SAP, with Global responsibility on the SAP Business in the utilities industry.